



COMPLETE SCISSOR LIFT HIRE FINDS JLG H340AJ OFFERS THE **COMPLETE PACKAGE**

THE VERSATILITY, PERFORMANCE AND MANOEVRABILITY OF THEIR NEW JLG H340AJ – THE FIRST DELIVERED IN COUNTRY VICTORIA - HAS ENABLED COMPLETE SCISSOR LIFT HIRE TO PROVIDE AN EVEN MORE COMPLETE ACCESS SOLUTION FOR THEIR MANY CUSTOMERS.

A privately owned local company based 214 km north of Melbourne in the Victorian border town of Echuca on the banks of the Murray River, Complete Scissor Lift Hire provides access equipment for a wide range of customers and projects across a large area of their local region.

Part of Complete Coms, a company providing telecommunications, data and electrical solutions, Complete Scissor Lift Hire was born in 2008 out of Complete Coms' own challenge in acquiring the right access equipment on the right hire terms – a challenge they now meet for their many satisfied hire customers with their modern and well maintained access equipment fleet.

"We saw an opportunity to look at gear for our own access work and followed that with a bit of hire," explained Mark Watson, owner of Complete Scissor Lift Hire. "People started to ask us for hire and it grew to the point where we now have around 20 machines, which seems to fit the market we're covering at the moment."

One of the larger access hire firms in the region and known for having the right gear for the right jobs in their fleet, Complete Scissor Lift Hire's recent purchase of a versatile JLG H340AJ has proved a valuable decision for the company and its customers.

"Having just sold an existing diesel boom at the same height and reach, I rang Daniel Reeve at JLG looking for a 340AJ. He said they'd just received the new H340AJ hybrid knuckle boom and with all it offered we basically agreed on the purchase over the phone," Mark said. "We do a lot with Daniel and he's great to deal with. Our fleet is now 70% JLG and we've moved further into JLG machines because of their support and the warranty backup; we've been very happy with the brand."

"The H340AJ has been great in the way it can cross over into the factory environments we work in; we deal with a lot of customers where we require that indoor/outdoor capability and a machine that can work more quietly indoors around staff," Mark said. "The H340AJ also sat nicely between our JLG 600AJ and a smaller electric boom we have; it fits the right niche in our fleet and offers the versatility of indoor/outdoor operation."

"It's also a bit lighter than the old diesel machine, plus the non-marking tyres are a real benefit on factory floors and the oscillating axle allows it to get into places where the old solid state boom used to get stuck. There are many shed builders up here as well, so it's an area in which we do a lot of installation work, and it's almost a crossover scissor because of the wide basket and manoeuvrability. For us, and our customers, it's virtually a machine and a half."

"We've been really happy with the H340AJ in what it delivers for Complete Coms, plus the feedback from customers has been good; it's been out since the day we got it, so we've had a very good return on the hire side as well."

Along with the performance of the H340AJ, Mark Watson also appreciates the many facets of his company's partnership with JLG.

"JLG has an excellent service technician up here in Michael Burns in Shepparton; he does some of our service work and he's been great to deal with. Between the quality of the machines, the warranty support, Michael's servicing and his knowledge, and the ease of dealing with Daniel, we've been extremely happy with JLG overall."

Main image L to R: Tim Jeffreson – Business Manager, Brad Thomas – Operations Manager and Mark Watson – Owner with Complete Scissor Lift Hire's new H340AJ.